



COPPOLA·CHENEY

REAL ESTATE BROKERAGE AT THE HIGHEST LEVEL®

THE

COPPOLA-CHENEY GROUP

BUILD TO SUIT | PRE-LEASING | OFFICE CAMPUS EXPERIENCE






LEE &
ASSOCIATES®

COMMERCIAL REAL ESTATE SERVICES

THE COPPOLA-CHENEY GROUP BUILD TO SUIT/PRE-LEASING/OFFICE CAMPUS EXPERIENCE


The Coppola-Cheney Group has successfully secured nearly 4 million square feet of the following Pre-Leasing, Pre-Completion, and/or Build-to-Suit tenants in the past 10 years:

	Pre-Leasing Office Campus
<p>Washington Corporate Park <i>American Family Insurance – Build-to-Suit</i> <i>Trillium Residential Land Sale</i> <i>Ruby Tuesday Pad Sale</i> <i>Aloft Hotel Sale</i> <i>AZ Federal Credit Union Sale</i></p>	<p>130,000 SF 264,000 SF 64,000 SF 110,000 SF 143,000 SF</p>
	
<p>4600 E. Washington - Pre-Completion Sale</p>	<p>188,000 SF</p>
	Build-to-Suit
<p>First Industrial @ McDowell Mountain <i>DBL-Build-to-Suit</i> <i>Atronic – Build-to-Suit</i></p>	<p>140,000 SF 100,000 SF</p>


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	Pre-Leasing Office Campus	
	<p><u>Skysong 3</u> ASU Webfilings</p>	
	Pre-Leasing Office Campus	
	<p><u>Skysong 4</u> ASU Baker</p>	

	Pre-Leasing Office Campus	
	<p><u>Hayden Ferry Lakeside II</u> KPMG DFD Architecture Verdict Systems Care Level Management Ayres St. Gross</p>	


	Pre-Leasing Office Campus (ASU Research Park)	
	<p><u>Rimrock @ ASU Research Park</u> Man Power Irridium Kinetix</p>	

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	<p>Build-to-Suit Office Campus</p>
<p><u>Pinnacle in Perimeter Center</u> <i>Meritage Homes</i></p>	<p>72,000 SF</p>

	<p>Pre-Leasing Office Campus</p>
<p><u>Pinnacle in Kierland II</u> <i>Bank of America</i> <i>General Mills</i> <i>Baird</i></p>	<p>27,000 SF 14,000 SF 7,000 SF</p>

	<p>Pre-Leasing Office Campus</p>
<p><u>Pinnacle in Kierland III</u> <i>Capital Group</i></p>	<p>110,000 SF</p>

	<p>Pre-Leasing Office Campus</p>
<p><u>Pinnacle in Kierland IV</u> <i>Morgan Stanley</i> <i>M&I Bank</i> <i>Biltmore Bank</i> <i>Citizens Bank</i></p>	<p>30,000 SF 18,000 SF 10,000 SF 10,000 SF</p>

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Pre-Leasing
Office Campus

Brickyard on Mill

Integrated Information Systems
Joe E. Woods

75,000 SF
 20,000 SF



Pre-Leasing
Office Campus

Scottsdale Spectrum

Merrill Lynch
Merrill Lynch
Harris Trust
UDC Homes
Smith Barney
Dain Rauscher
Stardust
Doctors Corporation
FATCO
First American Title
Philip Metals

30,000 SF
 28,281 SF
 25,000 SF
 22,452 SF
 21,478 SF
 8,800 SF
 7,783 SF
 7,461 SF
 6,265 SF
 4,070 SF
 3,030 SF



Pre-Leasing

2777 East Camelback

DMM
American Express
Biltmore Community Bank
O.P.E.N.

26,863 SF
 22,100 SF
 8,400 SF
 5,500 SF

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29th Street and Camelback
 Capital Title – Build-to-Suit

Build-to-Suit

24,000 SF



Corporate Center
 Hartford – Build-to-Suit
 American Express

Build-to-Suit

55,000 SF
 52,000 SF



Ryan Kierland
 Westex

Pre-Leasing

26,000 SF




Raintree Corporate Center (Single-story)
 Unison Health Care

Pre-Leasing

12,000 SF

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	Pre-Leasing
<u>Kierland Executive Center II</u>	
<i>Golden Heritage</i>	5,000 SF
<i>First American Mortgage</i>	9,000 SF

	Build-to-Suit
<u>Opus Northsight</u>	
<i>JDA Software</i>	120,000 SF

	Pre-Leasing
<u>Arcadia Gateway</u>	
<i>NovaCare</i>	25,000 SF

	Pre-Leasing
<u>Gainey Center</u>	
<i>Kutak Rock</i>	25,000 SF
<i>Sales Logic</i>	20,000 SF

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Pre-Leasing



The Office at Raintree
S&S Sales

11,000 SF

Build-to-Suit



Piedmont
Motorola

75,000 SF

Pre-Leasing



Arrowhead Fountains
Noth American Mortgage
Jennings, Strauss & Salmon

9,000 SF
2,500 SF


Pre-Leasing





7496 East Tierra Buena
AT&T


14,000 SF

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	Pre-Leasing
	<u>Desert Ridge Medical</u> Medical – 7 Tenants 35,000 SF


	Pre-Leasing Office Campus
	<u>Desert Ridge Corporate Center I</u> Humana 40,000 SF CH Robinson 10,000 SF FATCO 6,000 SF Realty Executives 5,000 SF


	Pre-Leasing Office Campus
	<u>Desert Ridge II</u> Cingular Wireless 35,000 SF Wells Fargo Mortgage 6,000 SF Thrivent Financial 1,500 SF


	Pre-Leasing Office Campus
	<u>Raintree Corporate Center – Phase I</u> Pulte Homes 26,000 SF Concord Mortgage 11,000 SF

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	<p style="text-align: right;">Pre-Leasing Office Campus</p> <p><u>Raintree Corporate Center – Phase II</u> <i>Pulte Homes</i></p> <p style="text-align: right;">150,000 SF</p>
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	<p style="text-align: right;">Pre-Leasing Office Campus</p> <p><u>Raintree Corporate Center – Phase III</u> <i>Epstein, Weber & Conover</i> <i>AZ Republic</i></p> <p style="text-align: right;">15,000 SF 25,000 SF</p>
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	<p style="text-align: right;">Build-to-Suit Office Campus</p> <p><u>Calendar Stick</u> <i>Hacienda Builders</i></p> <p style="text-align: right;">60,000 SF</p>
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	<p style="text-align: right;">Pre-Leasing</p> <p><u>East Gateway</u> <i>Phase I – 77% Leased</i> <i>Phase II – 52% Pre-Leased</i></p> <p style="text-align: right;">230,000 SF</p>
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	Office Campus
<p>ASU Research Park <i>Transamerica Research Center – 86% Leased</i> <i>Lakeside Technology Center – 100% Leased</i> <i>Motorola – 8075 S. River Parkway – 100% Leased</i> <i>Motorola University – Sold to User</i></p>	
	330,000 SF

	Pre-Leasing Office Campus
<p>Deer Valley Office Park <i>Tata Consulting</i> <i>PSCU</i></p>	
	55,000 SF 35,000 SF

	Build-to-Suit
<p>Rimrock II <i>ViaSat</i></p>	
	84,000 SF

	Pre-Completion Sale Office Campus
<p>Pima Center 2E & 2D <i>Building 2E & 2D</i></p>	
	180,000 SF

TOTAL: 3,699,613 SF